



3rd Call Optink Show Kansal 4th Local Food Brand Fair

Application form

Deadline: 20 (mon.) July, 2020

28 wed. ~ 30 fri. Oct. 2020 Intex Osaka We accept and observe "FABEX Kansai 2020 Terms and Conditions" in the back of this application form and additional terms by organizer and we apply for the following exhibition. Applicant's details Date Company name Title & Section Name Representative Tel / Fax Signature ☐ Same as above representative *No need to fill in below Title & Section Contact person Tel / Fax E-mail Exhibition & Booth ☐ FABEX Kansai 2020 ☐ Local Food Brand Fair Corner location (for a single booth only) **Exhibition** ☐ Dessert Sweets & Bakery Festival Kansai 2020 ☐ Apply: USD 600 + Tax Please indicate check in the box ☐ Cafe & Drink Show Kansai 2020 □ No need Number of booth Exhibit fee Space ☐ Raw Space application = USD and fee booths ☐ Package Booth *Electricity, water supply, gas supply do not include. *Bill has to be sent to above applicant. *Please arrange the payment by the payment deadline in the bill. 3 Exhibition details Exhibitor's details will be used for FABEX official website, floor map, exhibition directory and advertising in "Japan Food Journal" *FBN (Fictitious business name). **Exhibitor name** d name. Products name not allowed to use as the exhibitor Co-Exhibitor printed (ask the organizer). name Category 1 Category 2 ☐ Deli / Cooked foods ☐ Lunch box / Rice products ☐ Frozen foods and materials ☐ Food or □ Definition of the cooked roods □ Lurich box / Rice products □ Frozen roods and materials □ Organic foods and materials □ Daily products □ Fruits and Nuts □ Coffee □ Tea and Green tea □ Farm products □ Fishery products □ Raw materials and Fresh foods □ Half processed food / Half cooked food □ Flavor / Spice / Soup stock and powder □ Oil / Oil product □ Sweet / dessert □ Sweet material □ Bakery product □ Bakery material □ Drink □ Food and product for nursing care □ Others () Food Material **Exhibit Category** Please check in the boxes ☐ Machines ☐ Shop equipment ☐ Kitchen equipment ☐ Confectionery production equipment ☐ Sanitation and material ☐ Design and construction ☐ Others (☐ Machine or Tools □ Package ☐ Package for lunch box ☐ Package for desert and bakery ☐ Package for drink ☐ Cutleries and Table wares ☐ Packaging materials ☐ Others (□ Interior / Store design □ Promotion and display □ Information technology □ Franchise business □ Publication □ Human Resources / Education / Consultation □ Others (☐ Others Display Item ☐ Same as applicant's address *No need to indicate below Address Contact F-mail Name Website

4 S	hell scheme	package b	booth and	other su	pporting	services	*Please check in the box as you	ur request
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- Shell scheme package booth: ☐ apply ☐ need more detail - Promotion tool arrangement service: ☐ apply ☐ need more detail - Additional facility: ☐ tasting ☐ water supply ☐ electricity ☐ gas supply - Tasting coordination service: ☐ apply ☐ need more detail

Remarks

Apply to / Inquiry	Fax: 81-3-3545-9404 E-mail: first-gbp@the-first.co	.jp	FABEX Kansai International Customer Support First Co., Ltd. Global Business Promotion Div.	7-17-14 Ginza, Chuo-ku, Tokyo 104-0061, Japan Tel. 81-3-35459811	,
Organiser	Received	N	ote	Į	USD

FABEX Kansai 2020 Terms and Conditions

Effectiveness of Exhibit Application and Terms of this Contract

The Organizer will make its best effort to hold the trade fair as scheduled. The exhibit application will be accepted upon submission of the application form to the administration office, by fully completing and signing (or stamping) the application form. At the time of submission, the company applying for the exhibit (hereinafter referred to as the "Exhibitor") will be deemed to have accepted these Terms of Participation in full force and effect, and will be liable in complying with these Terms of Participation. The Organizer reserves the right to reject the Exhibitor's application when the Organizer determines the Exhibitor's exhibit to be inappropriate. The Organizer shall not be held liable for any losses resulting from this determination.

2. Payment Method of Participation Fee

After submitting the application form to the Organizer, payment must be made by bank transfer to the bank account specified in the invoice, with the amount including the consumption tax, before the due date specified in the invoice which will be sent in return. Application of the exhibit may be rejected if the participation fee is not paid in full by the final payment deadline.

Deadline for Payment: July 31 (Fri.), 2020

* Bank transfer fee must be paid by the applicant. Payment must be made by bank transfer. Bills will not be accepted.

3. Included in your Participation Fee

The following are included in participation fee.

- * Rent for your stand area
- * Hall usage fees, lighting and air conditioning costs during standard hours
- * Construction costs and maintenance costs of public facilities
- * Publicity costs (invitation tickets, posters, maps to the venue, advertisements using media including but not limited to The Japan Food Journal)
- * Posting fees for posting general information of exhibiting companies to the official web site
- * Promotion cost to attract visitors (planning and organizing of joint events, shipping DM, etc.)
- * Planning and operation, safety management and security services of the facility provided by the administration office

The following are NOT included.

- * Delivery and operation cost of each exhibitor's stand
- * Temporary installation fees for telecommunication connections, such as temporary phones, ISDN, ADSL, and the connection costs
- * Hall usage fees outside of standard hours
- * Installation fees for electricity, water supply/drainage, gas, etc. and the usage costs
- * Insurance cost for your own exhibit and personal injuries
- * Compensation costs for damaging or losing exhibition hall facilities, equipment and other exhibiting companies' products
- * Costs related to disposal of waste in each exhibitor's stand area
- * Other costs, which are deemed to be not included in the Participation Fee

4. Cancellation of Exhibit after Application (including partial cancellation)

Cancellation of the stand area (including partial cancellation) must be made by request to the Organizer in writing. In such event, the Exhibitor agrees to pay the following cancellation fee.

Date of Cancellation Request Accepted in Writing	Cancellation Fee		
From the date of application acceptance until June 30, 2020	30% of the participation fee		
From July 1, 2020 through July 31, 2020	50% of the participation fee		
On or after August 1, 2020	100% of the participation fee		

The Exhibitor agrees to pay the above amount immediately, if the payment has not been made yet. If the amount paid by the Exhibitor exceeds the above amount, the Organizer will refund the difference after deducting the bank transfer fee.

5. Assignment of Stand Area

A stand area will be determined by the Organizer, considering the exhibiting products, exhibit scale and the order of the applications. In addition, the Organizer reserves the right to change the stand area plan and relocate the assigned stand area, due to change of exhibition floor size, for the convenience of admission, or in order to improve the effectiveness of the exhibit. The Exhibitor cannot request compensation from the Organizer in the event of such changes to the stand area.

6. Use of Stand Area

The Exhibitor shall not sublet, sell/buy, transfer or exchange the stand area without prior consent from the Organizer.

7. Joint Exhibit

When two or more applicant companies are co-exhibiting at the trade fair, one company shall apply as a representative of the co-exhibiting companies, and notify the Organizer at the time of application of the company names and exhibiting products. All the costs associated with the trade fair will be billed to the representative Exhibitor. Dividing the billing amount among the co-exhibiting companies or changing the billing address to a particular co-exhibiting company cannot be accommodated in principle.

8. Operation of the Trade Fair

In order to conduct the trade fair smoothly, the Organizer reserves the right to establish, modify and add various rules. In the event the Exhibitor violates the "Terms of Participation" or any other rules stipulated as guidelines of the exhibit, the Organizer reserves the right to cancel such Exhibitor's exhibit. The Organizer also reserves the right to dispose of the Exhibitor's stand, in such case handling of the participation fee will comply with Terms of Participation Clause 4 "Cancellation of Exhibit after Application (including partial cancellation)".

9. Various Expenses

- When serving food or drink samples, a plumbing system such as a sink may be required depending on the serving method of the food or drink. Installation costs for such services shall be borne by the Exhibitor.
- If electricity and/or a plumbing system is required, carry out procedures by filling out the specific application form, and pay the relative fees directly to the vendor(s).
- 3) All costs associated with transportation, inbound and outbound delivery, exhibiting, demonstration, removal and any other costs related to the Exhibitor's conduct, shall be borne by the Exhibitor.

10. Fire Laws and Regulations

The Exhibitor shall comply with all laws, regulations and precautions regarding fire and safety that apply to the exhibition hall facilities.

11. Prevention of Noise and Disturbance, Cancellation of Exhibit

If an exhibitor is, or has the possibility to, significantly disturb other exhibitors, or by the sole discretion of the Organizer, the exhibit contents are deemed to be not suitable for this exhibition, the Organizer reserves the right to cancel the exhibit of such Exhibitor. In such case, the participation fee will comply with Terms of Participation Clause 4 "Cancellation of Exhibit after Application (including partial cancellation)".

12. Management and Disclaimer of Exhibiting Products

Management of the exhibiting products shall be the responsibility of the Exhibitor. The Organizer and the administration office will not be responsible for damage, theft, loss, or breakage, etc.

13. Accident Prevention and Insurance

Exhibitors are encouraged to prevent any accidents during transport/delivery, exhibiting, demonstration, or removal of the exhibiting products. The Organizer may request to limit, or cancel the operation by the Exhibitor, in order to prevent accidents if it is

determined to be necessary. Each Exhibitor will bear the cost of the damage insurance which is deemed to be necessary to cover any damages that may occur during delivery and removal of the exhibiting products. Security and insurances for the stand area during the fair shall also be carried out by each Exhibitor. The Organizer and the administration office shall have no responsibility whatsoever for such security and insurances.

14. Compensation

If the Exhibitor causes any damages to other exhibitors' stands, the operating equipment of the Organizer, and the hall facility, or causes any injuries against any persons, the compensation for such damage shall be the responsibility of the Exhibitor. The Organizer and the administration office shall have no responsibility whatsoever for such damages.

Delivery and Removal of Exhibiting Products

Details related to the delivery period for exhibiting products, stand set-up and construction period at the exhibition hall will be informed separately in the exhibition guidelines. During the fair, exhibiting products may not be delivered, removed, or transported without consent from the Organizer. The maintenance and cleaning of the exhibiting products and stand area shall be the responsibility of the Exhibitor and shall be carried out by the Exhibitor. Any exhibiting products that are not removed by the date and time specified by the Organizer will be removed by the Organizer at the expense of the Exhibitor.

16. Cancellation of the Trade Fair

- 1) Although the Organizer will make its best effort to hold the trade fair, it reserves the right to cancel the trade fair and this contract, if such cancellation is caused by force majeure or by any other inevitable reason. If the trade fair is canceled due to reasons that can be attributed to the Exhibitor. or nuclear or radiation hazards, war, or natural disasters such as earthquakes, volcanic eruptions, tsunami, fire, bad weather, pandemics, or political or economic turmoil, or exercise of public authority and this contract is canceled accordingly, the Organizer shall not be liable to refund the participation fees of the Exhibitors and shall not be liable to compensate damages or indirect damages that the Exhibitor may incur due to the cancellation of this contract.
- 2) If the cancellation is due to any other reasons, and the participation fee has already been paid, the Organizer will refund the remaining amount after deducting the necessary expenses. The Exhibitor agrees in this case that the Organizer is not liable for any losses or indirect losses arising out of the cancellation of this contract.

Change of Schedule, Venue, Opening Hours

The Organizer may change the schedule, venue and opening hours of the trade fair due to unavoidable circumstances. Cancellation of application or termination of this contract is not possible under such circumstances. The Exhibitor agrees that the Organizer is not liable for any losses or indirect losses arising out of these changes.

18. Compliance with the Terms of Participation

- 1) The Exhibitor agrees to comply with the series of regulations stipulated by the Organizer (application form, exhibition guidelines, etc.) as a part of the contract. If the contract is violated, the Organizer may reject the exhibit or to terminate this contract, regardless of the reason. In such event, the Organizer reserves the right to remove the stand at the Exhibitor's own expense, and the participation fee that has been already paid will not be refunded. The Exhibitor agrees that the Organizer will not be liable for any losses or indirect losses arising out of this cancellation.
- 2) In addition, if an unsolvable issue arises between the Organizer, the Exhibitor, visitors and other related persons, the Exhibitor agrees to submit a case to the decision made by the court which has jurisdiction over the area in which the address of the Organizer is located.